

February 2020
pabred.com

PA-BRED REMINDERS

- **Early registration:**
Within 365 days of foaling
- **Yearling registration:**
Dec. 31 of yearling year
- **Stallion registration:**
Feb. 15 of year breeding
- **Broodmare domicile:**
Dec. 1 or 14 days after a public sale or entering state if being bred back to PA-sire

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Profitable Pennsylvania Partnership

by Emily Shields

The members of the Pennsylvania Horse Breeders Association board often discuss a timeless topic: how to get new owners and breeders involved in the sport of horse racing.

“Breeding a horse can be very complicated if you’re never been involved in doing it,” said board member Hank Nothhaft. “It’s fairly daunting if you’re new in the industry.”

That’s when Nothhaft and fellow board member Betsy Barr started discussing the idea of launching an ultra-transparent breeding partnership for new players, and eating the costs themselves if it failed. But the end result was far from failure, it was a home run.

Bloodstock agent Carl McEntee went to \$80,000 to secure Tensas Cowgirl for the partnership at the 2018 Keeneland November Breeding Stock sale. Just a year later, the mare sold for \$60,000 while the foal who had been in utero at the time of her purchase, a son of Speightstown, brought \$225,000.

To first get the idea off the ground, Barr and Nothhaft presented their plan to the board. “Hank and I saw a need to improve the broodmare quality in Pennsylvania,” Barr said. “The problem is that there just aren’t a lot of people who on their own can buy an \$80,000 or \$100,000 horse. It’s too intimidating because if you’re wrong, that’s a meaningful loss. Hank and I intended to be completely transparent too if we were successful or not.”

The goal of improving stock went hand in hand with getting new investors on board. “There’s a lot of perception that only wealthy



Tensas Cowgirl with her 2019 PA-bred Speightstown colt.

people breed racehorses, but in Pennsylvania that’s just not the case,” Barr said. “There’s a lot of bread and butter guys who will never go anywhere but Parx and Penn National, but that’s fine because the program is wonderful. The goal was to get new blood into the industry, people that couldn’t do it on their own and not at the level we were talking about.”

Nothhaft drafted an agreement and planned to do the entire operation at cost, rather than include the markups that many partnerships use. “Betsy and I financially guaranteed that if we couldn’t succeed in getting others involved, at least we would see the thing through.”

Barr used her own contacts to round up a group of eight, about half of whom had never been involved in the horse business at all. Then McEntee stepped in to secure a mare.

Tensas Cowgirl, by Cowboy Cal, was unraced, but her dam Tensas Wedding Joy produced Grade 1 winner Big World and had

sold in foal to Honor Code for \$250,000 in 2016. Tensas Cowgirl was in foal to Speightstown, who stood for a fee of \$80,000.

"To be honest, I didn't think we could afford her," McEntee said. "She was a half to a Grade 1 winner with good physical attributes. Speightstown can get you a smaller foal so you need to have plenty of size and substance underneath him. Physically she had a great shoulder and hip, and was coming up near the end of the sale."

McEntee finds the first and last 10 hips each session can bring bargains, given that the sale may not be in full swing yet, or potential bidders may duck out early for dinner. "I stayed late that night, hoping most people would retreat to restaurants and bars. I thought we might get lucky."

The group did, securing Tensas Cowgirl for \$80,000—the same price as the fee to breed her that year. They immediately shipped her back to Blackstone Farm in Pennsylvania.

"We were lucky enough to have a healthy, athletic, good-sized Speightstown colt," Nothhaft said. The mare and foal were ultimately shipped to Forever Spring Farm to be sales prepped by manager Matt Jackson for the following year, and the mare could be bred back to a Ken-

tucky stallion. "In looking at younger sires with attractive stud fees that were highly commercial, we decided to go with Classic Empire," Nothhaft said. "She didn't take on the first cover so I was kind of sweating bullets, but we got her in foal on the second cover and were marching forward to sell."

During the 2019 Keeneland November sale, the group took their profits and immediately reinvested, securing an Exchange Rate mare named Guise in foal to leading freshman sire American Pharoah for just \$85,000.

"She has a lighter page than the first mare we bought," McEntee said, "but she is big, scopey, and attractive. I liked her size and substance, and that she was in foal to a leading sire like American Pharoah, who will have a \$175,000 fee [this year]. I was pleased to get her so we can repeat the process."

According to Barr, "Everyone is back in on the new mare. We think Carl found a really good opportunity and now we just have to shepherd her through the process."

Barr noted that Nothhaft, "was quick to tell the partners any time anything happened with Speightstown. He didn't beat people to death with information, but kept them in the loop and sent them

updates with what was going on. They're all business owners in different ways and entrepreneurial in their mindsets which is why they were willing to take the chance in the first place."

"I tried to take a lot of photos and send them along to the group," Nothhaft concurred. "I thought it would both keep them updated and stimulate their interest."

The entire project was a group effort from start to finish, and will continue to be so in the next few months waiting for Guise to foal. "It was a real team effort between several board members of the Pennsylvania Horse Breeders Association," Nothhaft said.

"We shipped the mare from Keeneland via Brook Ledge, so that's Glenn Brok," Barr said. "We went to Blackstone so that's Doug Black. And Matt Jackson at Forever Spring is such a devoted horseman; if our colt had had a pimple on him, Matt would have been on it."

Nothhaft summarized: "We were risking the failure and embarrassment of not doing well, but if we could attract new people who have a positive experience perhaps they would stick in it. I felt strong enough about the goals that I volunteered to see if we could make it happen."



A few words from the Executive Secretary

Breeding season begins in a couple of weeks and now is the time to get your mare ready for a PA Stallion. There's never been a better time to breed in Pennsylvania—50 percent PA-Sired, PA-Bred Breeder Awards for all maiden races, 1st through 3rd, run in Pennsylvania (25 percent for all other PA-Breds). The PA-Bred program has paid out an average of \$30 million the last eight years, offering 400 restricted races

and 23 restricted stakes annually. How's that for stability!

It's not too late to pick your next champion and share in one of the best breeding programs in the country. Go to pabred.com and view or download a copy of our 2020 Stallion and Boarding Farm Directory or give us a call for a free copy.

Don't forget to fill out your membership form online by March 31 in order to

receive voting privileges, an invitation to PA Day at the Races and a free subscription to the *Mid-Atlantic Thoroughbred* magazine.

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Harrisburg, PA • 717-787-1942

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Bensalem, PA • 215-639-9000

Hollywood Casino at Penn National Race Course
Grantville, PA • 717-469-2211

Presque Isle Downs & Casino
Erie, PA • 866-374-3386

Pennsylvania HBPA
Grantville, PA • 717-469-2970

Pennsylvania Thoroughbred Horsemen's Association
Bensalem, PA • 215-638-2012



THE PA-BRED PREMIUM
EARN MORE!

JOIN THE PHBA

Whether you are currently a breeder or an owner, or if you are just considering getting involved in this exciting industry, there are many reasons to join the PHBA. The PHBA is devoted to those involved in Pennsylvania's Thoroughbred breeding industry. A not-for-profit organization founded in 1948, we provide a number of services to members, including informational assistance, educational opportunities and a variety of social events.

The goal of the organization is to advocate on behalf of the state's breeding industry. We are mandated by statute as administrator of the Pennsylvania Breeding Fund program, and as official registrar of the Pennsylvania-Bred roster of eligible program participants.

Working with industry leaders over the years, PHBA has achieved several goals that have brought reform and benefits to breeders, owners, racetracks and the public. The PHBA is vital to everyone involved in breeding throughout Pennsylvania. Your support and participation can help Pennsylvania's breeding industry continue to grow and prosper.

2019 PA-Bred Stakes Schedule

ALL BREEDING FUND STAKES WILL INCLUDE A 25% PA-SIRED BONUS FOR 1ST, 2ND AND 3RD. Dates and conditions for all the PA-Bred Stakes are subject to change. Please contact the racing offices for the most current schedules.

Sat., April 27 Parx	\$100,000 Lyman S , 3 & up, 7 fur. 1st-Midnightcharly, 2nd-Long May You Run, 3rd-Jw'strickymischief
	\$100,000 Foxy J. G. S , 3 & up, fillies & mares, 7 fur. 1st-Zipper's Hero, 2nd-Sweetest Yet, 3rd-Its a Journey
Sat., June 1 Penn	\$100,000 Danzig S , 3YO, 6 fur. 1st-Call Paul, 2nd-Thiscatcanjump, 3rd-Kaiju
	\$100,000 New Start S , 3YO fillies, 6 fur. 1st-Gotta Be Strong, 2nd-I'm the Talent, 3rd-Key Light
Sun., June 9 Penn	\$100,000 Lyphard S , 3 & up, fillies & mares, 1 $\frac{1}{16}$ mi., turf 1st-Imply, 2nd-Wildcat Cartridge, 3rd-Smokinpaddylassie
	\$100,000 Robellino S , 3 & up, 1 $\frac{1}{16}$ mi., turf 1st-Fast and Accurate, 2nd-Beyond Smart, 3rd-Driven to Compete
Sat., June 22 Parx	\$100,000 Crowd Pleaser S , 3YO, 1 $\frac{1}{16}$ mi., turf 1st-Chilly in Charge, 2nd-Wrong Color, 3rd-Kelli's Smile
	\$100,000 Power by Far S , 3 & up, fillies & mares, 5 fur., turf 1st-Wildcat Combat, 2nd-Afleet Tizzy, 3rd-The Circle Game
Sun., July 7 PID	\$100,000 Leematt S , 3 & up, 1 mi. 1st-Jaguar Poz, 2nd-Missin the Big Dog, 3rd-Fast and Accurate
	\$100,000 Northern Fling S , 3 & up, fillies & mares, 1 mi. 1st-Imply, 2nd-Darcy Mae, 3rd-Trolley Ride
Sat., Aug. 3 Parx	\$100,000 Banjo Picker Sprint S , 3 & up, 6 fur. 1st-Midtowncharlybrown, 2nd-Midnightcharly, 3rd-The Man
PA Day At Races	\$100,000 Roanoke S , 3 & up, 1 $\frac{1}{16}$ mi. 1st-Someday Jones, 2nd-Grasshoppin, 3rd-Navy Commander
	\$100,000 Marshall Jenney S , 3 & up, 5 fur., turf 1st-Hollywood Talent, 2nd-Ambly Man, 3rd-Smooth B
	\$100,000 Dr. Teresa Garofalo Memorial S , 3 & up, fillies & mares, 6 fur. 1st-Afleet Tizzy, 2nd-Sweet Bye and Bye, 3rd-Trace of Grace
	\$100,000 Mrs. Penny S , 3 & up, fillies & mares, 1 $\frac{1}{16}$ mi., turf 1st-Imply, 2nd-Pink Elephant, 3rd-Shemakesmehappy
Mon., Sept. 9 PID	\$100,000 Malvern Rose S , 3YO fillies, 1 mi. 1st-Ledecka, 2nd-Redeem My Heart, 3rd-Key Light
Sat., Sept. 21, Parx	\$100,000 Alphabet Soup S , 3 & up, 1 $\frac{1}{16}$ mi., turf 1st-Pumpkin Rumble, 2nd-Saratoga Jack, 3rd-Taxable Goods
	\$100,000 Plum Pretty S , 3 & up, fillies & mares, 1 $\frac{1}{16}$ mi. 1st-Trace of Grace, 2nd-Trolley Ride, 3rd-Mill and Gloria
Mon., Sept. 23 PID	\$100,000 Mrs. Henry D. Paxson Memorial S , 2YO fillies, 6 fur. 1st-Weed Wacker, 2nd-Lula's Roadrunner, 3rd-Leaky Cauldron
Wed., Oct. 16 PID	\$100,000 Mark McDermott S , 2YO, 6 fur. 1st-Newstome, 2nd-Live Fire, 3rd-Weed Wacker
Wed., Nov. 27 Penn	\$100,000 Blue Mountain Juvenile Fillies S , 2YO fillies, 6 fur. 1st-Precious, 2nd-Chilly Sky, 3rd-Autonomous
Sat., Dec. 7 Parx	\$100,000 Pennsylvania Nursery S , 2YO, 7 fur. 1st-Hockey Puck, 2nd-Golden Candy, 3rd-Newstome

Total: \$2,750,000

PA-Bred Fund Statistics: Top Earners

January 1 through November 30, 2019

LEADING EARNERS - TOTAL AWARDS

Breeder Name	Breeder	Stallion	Total	Breeder Name	Breeder	Stallion	Total
Northview Stallion Station Inc.	0	403,722	403,722	Fantasy Lane Stable Inc.	96,676	70,344	167,020
Glenn E. Brok LLC	241,017	126,531	367,548	Patricia L. Chapman	86,140	58,851	144,991
Wyn Oaks Farm LLC	219,200	118,384	337,584	Cavanaugh Breen Farm LLC	144,572	0	144,572
Barlar LLC	237,320	52,605	289,925	Xanthus Farms Inc.	111,440	5,238	116,678
Blackstone Farm LLC	284,958	1,421	286,379	Thomas G. McClay	116,510	0	116,510
Pewter Stable	249,454	33,745	283,199	Peter Giangiulio	79,529	25,484	105,013
Donald L. Brown Jr.	220,282	57,022	277,304	Yaroslav Kolybabiuk MD	92,452	0	92,452
William J. Solomon VMD	120,873	132,381	253,254	St. Omer's Farm	92,444	0	92,444
Arrowwood Farm Inc.	237,582	0	237,582	Kenneth L. Ramsey	69,000	17,773	86,773
Godric LLC	190,207	0	190,207	Robert G. Rutherford	83,362	0	83,362
Sylmar Farm Inc.	184,853	0	184,853	Stonehedge Farm of PA/Equivine Farm	82,576	0	82,576
Godstone Farm LP	133,638	37,559	171,197	Gunpowder Farms LLC	81,084	0	81,084

LEADING STALLIONS

Fund Money includes Stallion Awards only

Stallion Name	Stallion Owner / Manager	No. of Races	Award Total	Stallion Name	Stallion Owner / Manager	No. of Races	Award Total
Jump Start	Northview Stallion Station Inc.	565	233,416	Medallist	Northview Stallion Station Inc.	57	33,173
Weigelia	Wyn Oaks Farm LLC	359	118,384	Petionville	Everest Stables Inc.	58	31,214
El Padrino	Northview Stallion Station Inc.	223	103,913	Silver Train	Henry R. Nothhaft	117	30,548
Talent Search	Glenn E. Brok LLC	159	87,951	Offlee Wild	William J. Solomon VMD	85	27,979
Uptowncharlybrown	Uptowncharlybrown Stud LLC	98	81,281	Winchill	Pewter Stable	34	27,700
Smarty Jones	Patricia L. Chapman	222	57,703	Partner's Hero	Peter Giangiulio	64	19,311
Messner	Donald L. Brown Jr.	63	57,022	Rimrod	George Strawbridge Jr.	64	17,124
E Dubai	Barlar LLC	85	52,605	Fairbanks	Northview Stallion Station Inc.	93	17,004
Mad Flatter	Glenn E. Brok LLC	164	51,328	Reflect Times	Flint W. Stites	63	16,067
Well Spelled	Godstone Farm LP	85	35,569	Cozar	Glenn S. Wismer Racing Stables Inc.	50	15,429
Any Given Saturday	William J. Solomon VMD	145	34,433	Corinthian	William J. Solomon VMD	104	15,227
Albert the Great	William J. Solomon VMD	167	34,176	Flashy Bull	James E. Hess	55	14,973

LEADING HORSES

Fund Money includes: PA-Bred Races, Breeder and Stallion Awards and PA-Bred Owner-Bonus Payments

Horse	Pedigree	Breeder	Races	Restricted	Stakes	Breeder Award	Stallion Award	Owner Bonus	Total
Imply *	E Dubai - Allude	Barlar LLC	4	0	176,400	99,432	24,858	6,480	307,170
Midnightcharly *	Uptowncharlybrown - Torchwood	Godric LLC	11	0	77,200	103,147	25,787	22,028	228,162
Someday Jones *	Smarty Jones - Last Toots	Patricia L. Chapman	5	0	59,400	68,100	17,025	16,000	160,525
Gotta Be Strong	Strong Mandate - Gotta Rush	Scott Naylor	10	0	62,280	46,328	0	41,840	150,448
Wildcat Combat *	Messner - She Is a Lones	Donald L. Brown Jr.	4	0	57,000	59,396	14,849	15,040	146,285
Promised Storm *	El Padrino - Innovative	Cavanaugh Breen Farm LLC	8	0	0	77,858	19,464	48,584	145,906
Trace of Grace *	Petionville - Joy to Run	W M T Stables Inc.	4	0	67,200	48,352	13,888	15,680	145,120
Midtowncharlybrown *	Uptowncharlybrown - Torchwood	Godric LLC	4	0	62,640	53,400	13,350	0	129,390
Hey Mamaluke *	Jump Start - Pu Dew	Joseph T. Capriglione	8	0	0	63,552	15,888	34,080	113,520
I'm the Talent *	Talent Search - Oh Lolly Lolly	Golden Oak Farm LLC	5	0	19,800	57,456	13,419	21,840	112,515
Hollywood Talent *	Talent Search - Intrinsic Value	Kenneth L. Ramsey	3	0	57,600	42,000	10,500	0	110,100
Zipper's Hero *	Partner's Hero - Open Zipper	Peter Giangiulio	5	0	65,340	32,300	8,075	0	105,715
D T Goodie *	Jump Start - Free Strike	Donald Clifford Wilson	12	0	0	63,158	15,790	24,256	103,204
Aflee Tizzy	Tizway - Nec Metu	Blackstone Farm LLC	5	0	76,600	22,627	0	1,156	100,383
Mess'n Around *	Messner - She Is a Lones	Donald L. Brown Jr.	12	0	5,760	58,470	14,618	17,756	96,604
Word On a Wing *	Winchill - Merry's Pegasus	Pewter Stable	5	0	0	55,308	13,272	22,320	90,900
Thiscatcanjump *	Jump Start - Cat Mistress	Richard A. Malouf	7	0	23,120	41,416	10,354	14,720	89,610
Weed Wacker	Artie Schiller - Annette's Jet	Triple Threat Stables LLC	3	0	68,870	18,274	0	0	87,144
Jaguar Poz	Majesticperfection - Star of Luvina	James E. Hess	3	0	59,400	18,952	0	8,160	86,512
Trolley Ride *	Flashy Bull - Proudly Irish	Sandra Kim Eshleman	5	0	33,810	33,717	9,029	6,480	83,036
Newstome	Goldcents - Newstouse	Equivine Farm LLC	2	0	58,200	22,890	0	0	81,090
Fast and Accurate	Hansen - It's Heidi's Dance	John R. Penn	2	0	66,690	13,338	0	0	80,028
Ruby Bleu *	Messner - Ruby Soul	Donald L. Brown Jr.	5	0	3,960	37,968	9,492	27,120	78,540
Precious	Fed Biz - Brilliant Sunshine	Newell Thoroughbreds Ltd	2	0	60,000	18,000	0	0	78,000

*Denotes PA-sired